

Delegate Report: Good morning, Area 15. I'm an alcoholic, my name is Annie C., Delegate Panel 67, Area 15 S. Florida, Bahamas, US & British Virgin Islands, Antigua, St. Maarten and the Cayman Islands. Thank you for allowing me to serve as your Delegate. Thank you, Bruce for sharing with us Friday night & Cary thank you for your message of hope and inspiration. You are loved by so many. Thank you, Shari for joining us this weekend. Shari is an Appointed Committee Member (ACM) on the Trustees Public Information Committee. Thank you to the members of District 10 for hosting us this weekend.

Welcome to all the new GSR's & Alternate GSR's. We are all here to assist you in your journey. We have been where you are. We have been able to schedule our GSO guest. Clement C. serving on the Communications Assignment will join us in July. During the past few months I have had the opportunity to participate in quite a few meetings and events. Shortly after our January Assembly, I attended the January General Service Board weekend with the other Delegate Conference Committee Chairs. While there we participated in an orientation session for each Delegate Chair, had a question & answer session and attended the Friday 475 meeting held at our GSO. Saturday began with meeting with our respective Trustees Committee as well as the opportunity to sit in and observe any of the other committee meetings we chose to. We also had a one on one meeting with our respective Conference Committee Secretary. It is an amazing process and we don't get to see the hard work and the sacrifices our staff members, Board members and the Appointed Committee Members (ACM's) do. There were general sharing sessions, presentations from some of our Directors and Board members as well as a speaker meeting on Sunday evening. The highlight was on Monday when all the Delegate Chairs were invited to observe the General Service Board meeting. I can assure you that everyone in attendance that weekend has a passion for Alcoholics Anonymous and wants to make sure it is here in the future for all those that need it.

Regional: Next, it was off to the annual Southeast Delegates Get Together in Atlanta. It was time to welcome the new Panel 68 Delegates and Alternate Delegates! As current delegates got to share our experience (and offer tips) at Conference for the first time with the incoming delegates, then our new delegates shared their Area Highlights with us! It is great to see the excitement (maybe nervousness) in the faces of our Panel 68's. Our Trustee Cathy, shared some of the highlights from the previous weekends General Service Board Meeting. We had a wonderful share from Michelle G., Chair of our General Service Board. The 2018 Southeast Regional Forum will take place November 16-18, 2018 in Sterling, Virginia. Information can be found on aa.org.

News from the General Service Board: In February a letter was sent to the General Service Conference Members by our General Manager regarding the mutual agreement and voluntary dismissal pertaining to the Manuscript Litigation. This letter was sent to all

Area Committee members and District Chairs. As part of the Strategic Plan, a Communications Audit was done on the organization. Preliminary findings are that we; as an organization; are not communicating effectively enough with members and non-members alike. As an organization, we need to investigate more digital media outlets so when people look for “How do I stop drinking?” or information on Alcoholics Anonymous we are not found four or five pages down on search engines. We are also going to investigate printed versus digital formats for our professionals requesting information on A.A. We will hear more on this report in the future and will share with you as it is available. The planning is underway for the 2020 International Convention which will be in Detroit. Look for further information in Box 459 or a www.aa.org. The translation of background information in Spanish & French was completed by March 1st and distributed to Conference members via the dashboard. Over 389 A.A. members attended the first National Corrections workshop with members representing 35 states as well as Puerto Rico and (4) Canadian provinces.

Financial: The unaudited financial results as of December 2017: Gross sales were \$13.9 million, contributions were \$8.4 million and total operating expenses were \$16 million. Net profit for the year was \$1.758 million.

Grapevine: Organization wide support remains key to the future of Grapevine and LaVina. Local efforts are essential in reaching the AA members. Keeping in mind that La Vina is treated as a service piece, circulation was 9,996, total income was \$94,488 and total costs & expenses were \$220,928 for an overall deficit of \$126,440. The 2018 Subscription Challenge began January 2, 2018. See your Grapevine Rep for additional information. Total subscriptions are 75,329 total income ending Dec 2017 was \$1.9 million, and total costs & expenses were \$1.8 million resulting in a net income of \$126,128.00.

Later today, we will continue with our Final Agenda Items review for this year’s Conference. Thank you to those of you that participated in yesterday’s discussions. I have scheduled the post-Conference reports and will submit a *revised* schedule to our website committee, so they can post the recent location & time changes on the Area website.

Thank you for the opportunity to serve.

Respectfully Submitted, In Love & Service, Annie C., Delegate