

Delegate Report: Good morning, Area 15. I'm an alcoholic, my name is Annie C., Delegate Panel 67, Area 15 S. Florida, Bahamas, US & British Virgin Islands, Antigua, St. Maarten and the Cayman Islands. Thank you for allowing me to serve as your Delegate. Thank you, Maggie for sharing with us Friday night and thank you Sean for sharing with us Saturday night. And thank you to the members of District 6 for hosting a great quarterly.

Regional:

In early February, I along with our Alternate Delegate attended the Southeast Delegates Get-Together held in Atlanta. Our Trustee Chet P. shared the report from the General Service Board Meeting. The new Panel 67 Delegates and Alternate Delegates were welcomed and the Panel 66 Delegates shared their Conference experience and what to expect at our first Conference. All the Panel 67 Delegates then had an opportunity to read their Area Highlights.

In mid-February the reality of attending the 67th General Service Conference appeared with a combined 92 Final Conference Agenda Items (*the most ever*) and all the background information that goes with it. It was then time to download, paginate, print, package and mail to all of you. Once that was done, I began to read and prepare myself for this year's Conference.

The 4th Southern States Alcoholics Anonymous Service Assembly (SSAASA) will take place November 10-12, 2017 in Atlanta. Our Alternate Delegate will share more on this.

Later today we will continue to review the Final Conference Agenda Items. Thanks to those that participated in our session yesterday. The Delegate Report Schedule has been posted to the Area 15 website under the Delegates Corner folder. The first report will be on May 16th in District 5.

News from the General Service Board:

Two new G.S.O staff members have been hired. Diana L. started on March 13th and Patrick C. started on April 3rd. The office also announced the retirement of Andrea B., Eleanor W., and longtime (non-alcoholic) CFO Don Meurer. Bob Slotterback (non-alcoholic) was promoted to Director of Finance.

Preliminary work has begun on forming a new department, drawing primarily from current employees, to oversee meetings, events and travel for the office and the boards in a centralized and professionalized fashion. Also, we are implementing a new contract management system which will provide electronic tracking and storage of all A.A.W.S. contracts in all phases of drafting, negotiation and final document.

The Technology/Communication committee has begun posting an anonymity protected version of The Quarterly Report from GSO on the A.A. website.

The Board approved a recommendation that Special Forums be reinstated.

Financials:

Total revenue for year-ending 2016 – gross profit on A.A. literature, contributions and earned interest – was \$16.8 million 4.8% greater than budget. Expenses were \$15.4 million, 4.5% less than budget, with a net profit of \$1,464,625. Contributions for 2016 of \$7.9 million were up and a record. This increase was due to more A.A. members and groups using the Seventh Tradition Contributions online feature, which allows for recurring contributions. Sincere thank you to all the groups and members for their support.

The \$106,000.00 penalty payment to the Hilton Hotel in Rye, NY is included in the actual 2016 results; however, negotiations are still ongoing to mitigate this amount.

As of December 31, 2016 the Reserve Fund had a balance of \$14,958,734. The Reserve Fund represents approximately 10.3 months of operating expenses. Upon completion of the audits of The Grapevine and

AAWS a determination will be made as to the transfer of excess profits from 2016 into the Reserve Fund. This could increase the number months of coverage to over 11 months.

Grapevine: Year-end 2016 showed a total gross profit of \$1.8 million, with expenses of \$1.7 million for the same period, left a profit of \$144,070, which is significantly improved compared to the 2016 budgeted loss. LaVina had total income of \$142,008 and after deducting costs & expenses there was a shortfall of \$152,082 for 2016.

Last but not least, the Big Book - Alcoholics Anonymous is now available in 69 approved translations (70 including English). Thirty-three are printed and distributed by AAWS, Inc. and international AA entities. There are currently 21 Big Book translations pending at various stages, with 14 new translations and 7 revisions.

This report will be posted in the Delegate's Corner section of our Area 15 website at www.area15aa.org.

Respectfully Submitted, In Love & Service, Annie C., Delegate